



Electric & Gas Industries Association

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Jeff Revlett Joins EGIA as New General Manager

Contracting industry veteran Jeff Revlett has joined EGIA, bringing three decades of experience to his new role as General Manager of Member Services.

FOR IMMEDIATE RELEASE

SACRAMENTO, CA, February 1, 2021 – The Electric & Gas Industries Association (EGIA) is excited to announce the addition of Jeff Revlett to its growing team. Jeff brings thirty years of invaluable experience with manufacturers, distributors and residential HVAC businesses to EGIA, the largest and most successful contractor membership group in North America.

Over the course of his career, Jeff has worked in nearly every facet of the HVAC industry, having held senior management positions in two residential HVAC businesses and management roles at Lennox, York and Goodman. He also founded Innovative Profit Solutions, a company committed to helping distributors and contracting businesses achieve their full potential through coaching, training and consulting services.

“It’s rare that someone with Jeff’s unique combination of experience with HVAC manufacturers and distributors is available, particularly someone who has also seen the industry from the contractor’s point of view,” said Bruce Matulich, EGIA’s Chief Executive Officer. “Given those past successes, and a background helping contractors through coaching and training, Jeff is the ideal person to continue enhancing EGIA’s best-in-class development, growth and education programs dedicated to contractor success.”

In his role as General Manager of Member Services, Jeff oversees all aspects of EGIA membership, from acquisition to account management, delivering an unrivaled experience for everyone who comes in contact with EGIA, member and non-member alike. Jeff also spearheads strategic partnerships for EGIA, establishing and maintaining alliances with leading equipment manufacturers, distributors and suppliers that have positive impacts across the entire industry. Finally, Jeff will also take a key leadership role in the process for identifying, planning and delivering new EGIA Contractor University training content for EGIA members.

For more information or to learn more about EGIA Contractor University, visit www.egia.org.

About the Electric & Gas Industries Association (EGIA)

EGIA is a nonprofit organization that empowers home services contractors to get the most out of their businesses through industry-leading training, financing and marketplace solutions. EGIA Contractor

University offers access to the industry's most recognized educators, who deliver innovative keys to success through online training systems, in-person workshops, conferences and webinars. EGIA Financing Clearinghouse, which has facilitated financing for 250,000+ residential and business projects valued at over \$4.5 billion, provides contractors with a best-in-class suite of financing options. EGIA Contractor Marketplace brings together some of the most in-demand vendors and products in the industry at exclusive pricing. Learn more about EGIA at www.egia.org.

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